



INSTITUTIONAL PRESENTATION

10 YEARS OF INNOVATION,
SUSTAINABILITY &
GROWTH

MISSION

DELIVER VALUE AND DIFFERENTIATION TO OUR CLIENTS THROUGH HIGH-QUALITY CHEMICAL PRODUCTS DERIVED FROM PINE, PRODUCED WITH SOCIAL, ENVIRONMENTAL, AND SAFETY RESPONSIBILITY. WE COMMIT TO SUSTAINABLE MANAGEMENT, CONTINUOUS INNOVATION, AND A STAKEHOLDER-FOCUSED APPROACH.

VISION

TO BE GLOBALLY RECOGNIZED AS A BENCHMARK IN INNOVATION AND RENEWABLE NATURAL PRODUCTS.

VALUES

HEALTH, SAFETY AND ENVIRONMENT

- CUSTOMER FOCUS
- INNOVATION
- RESULTS-ORIENTED
- DIVERSITY & INCLUSION
- SUSTAINABILITY
- HONESTY AND INTEGRITY

OPERATIONS

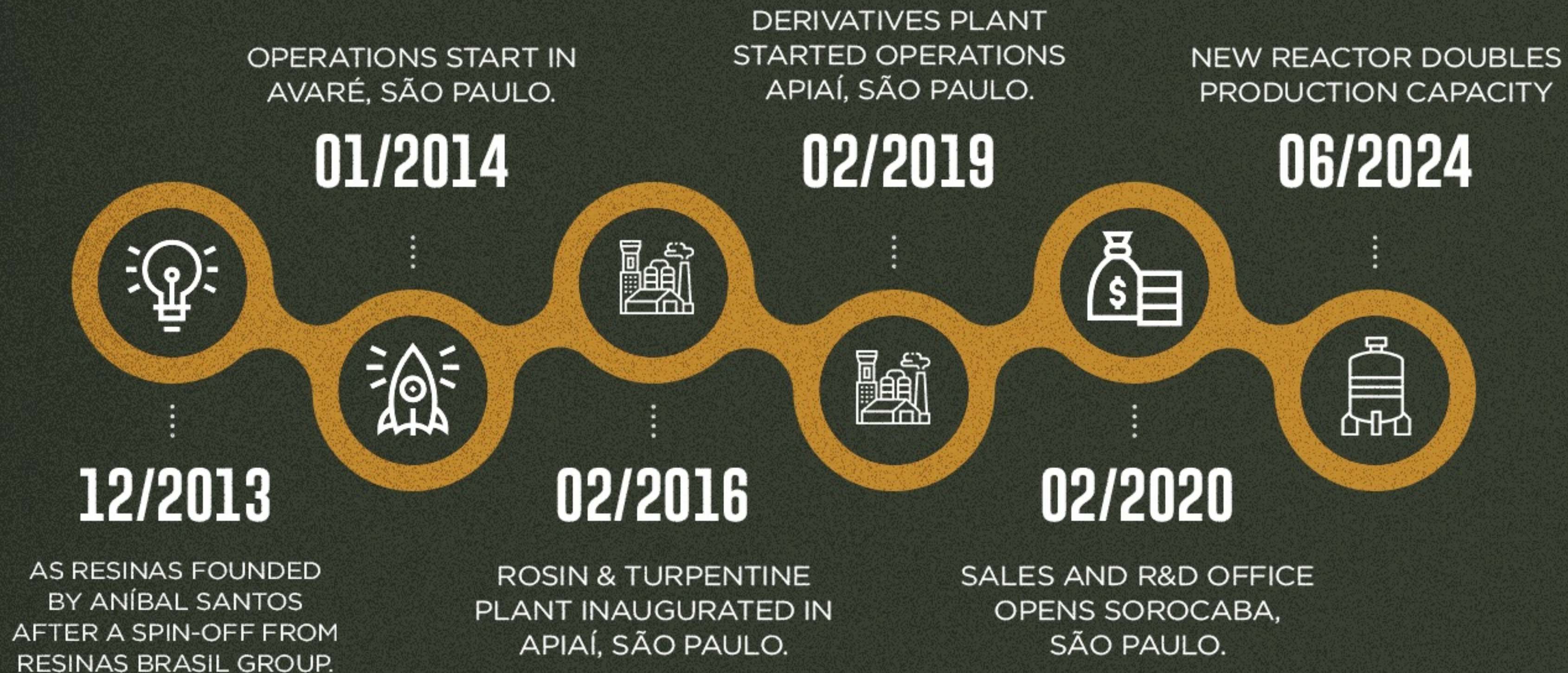
RENEWABLE PINE-BASED CHEMICAL INDUSTRY

CONTEXT AND OPPORTUNITY:

- THE TRANSITION FROM PINE TO EUCALYPTUS IN THE PAPER INDUSTRY OPENED A STRATEGIC OPPORTUNITY TO MAXIMIZE PINE GUM-RESIN EXTRACTION; AN ABUNDANT, RENEWABLE, AND NATURAL RAW MATERIAL.
- AS RESINAS TRANSFORMS THIS RESOURCE INTO ROSIN AND TURPENTINE, OFFERING A SUSTAINABLE ALTERNATIVE TO PETROCHEMICAL DERIVATIVES AND MEETING THE RISING DEMAND FOR NATURAL INPUTS IN ADHESIVES, COATINGS, FRAGRANCES, COSMETICS, AND FINE CHEMICALS.



AS
RESINAS



THE **AS RESINAS GROUP** WAS FOUNDED ON DECEMBER 18, 2013, BY **ANIBAL SANTOS**, FOLLOWING HIS DEPARTURE FROM **GRUPO RESINAS BRASIL**.

WITH AN INITIAL STRATEGIC OBJECTIVE OF CAPTURING 20-25% OF THE BRAZILIAN ROSIN AND TURPENTINE MARKET WITHIN FIVE YEARS, AS RESINAS ESTABLISHED ITS FIRST PRODUCTION UNIT AT FAZENDA ALIANÇA, IN APIAÍ, SÃO PAULO, MARKING THE BEGINNING OF A TRAJECTORY DEFINED BY GROWTH, INNOVATION, AND CONSOLIDATION.



400
EMPLOYEES

14
LEGAL ENTITIES
IN BRAZIL

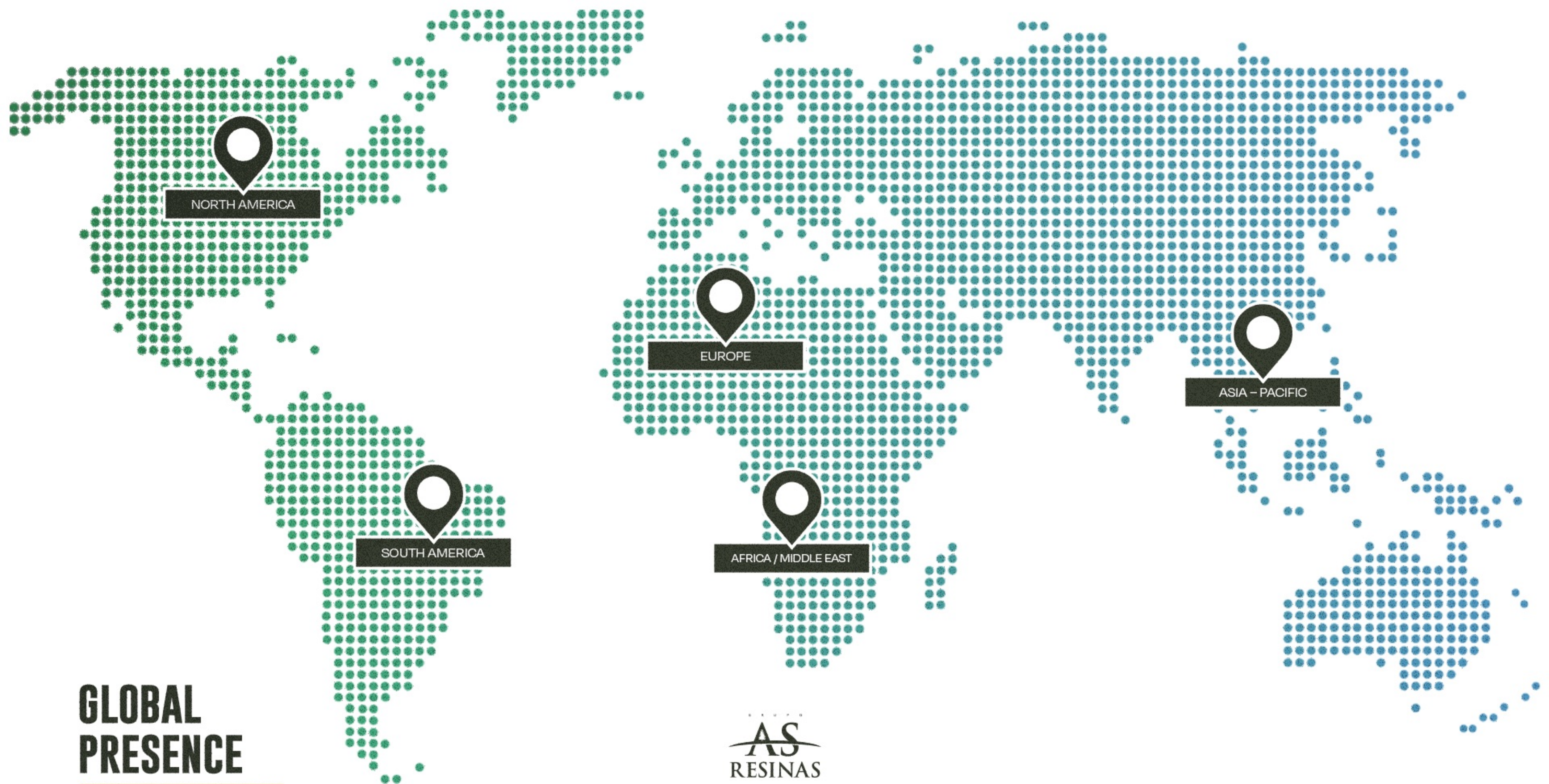


EXPORT TO
35 COUNTRIES



GLOBAL NETWORK
OF REPRESENTATIVES
ONE IN BRAZIL AND
10 INTERNATIONAL.

AS
RESINAS



NORTH AMERICA

SOUTH AMERICA

EUROPE

AFRICA / MIDDLE EAST

ASIA - PACIFIC

GLOBAL PRESENCE

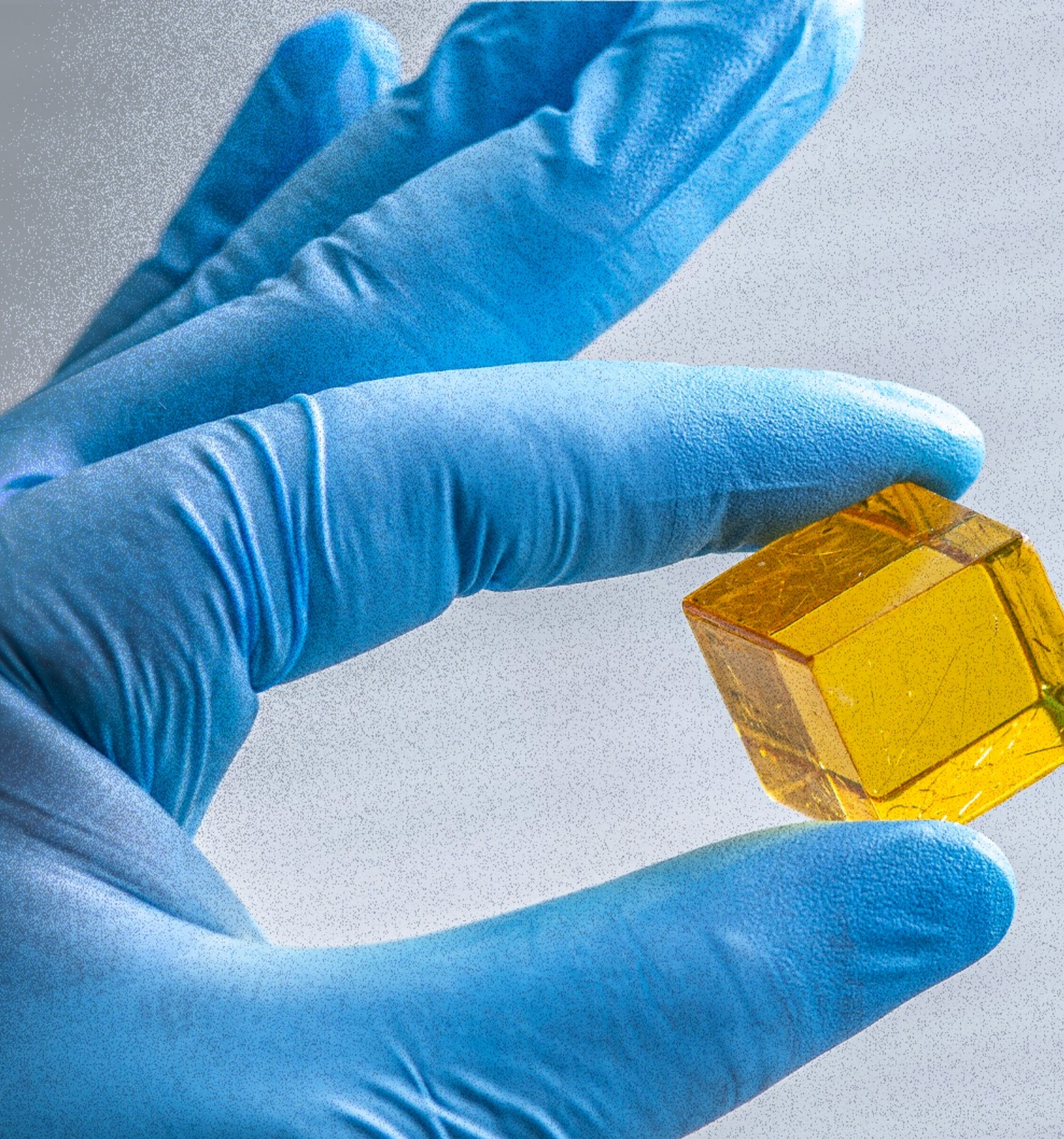


CERTIFICATIONS



VERTICAL INTEGRATION

- COMPLETE OVERSIGHT OF THE PRODUCTION PROCESS
- 18 OWNED FARMS
- GUM-RESIN PRODUCTION
- INTEGRATED MANUFACTURING FACILITIES
- MAIN BENEFITS: COMPLETE CONTROL OVER QUALITY, EFFICIENCY, AND TRACEABILITY.



**OUR
PRODUCTS**
ROSIN
TURPENTINE
DERIVATIVES

AS
RESINAS



ROSIN



TURPENTINE

Glycerol Ester
Pentaerythritol Ester
Triethylene Glycol Ester
Maleic Resins
Fumaric Resins
Resin Soap
Modified Rosin

Camphene
Pinene
Linalool
Geraniol

Flavorings
Fragrances and perfumes
Insect repellents
Medicinal and herbal products
Solvents for artists' paints

- Adhesives
- Inks
- Paper sizing and waterproofing
- Chewing gum and food additives
- Rubber, tires and related products
- Depilatory waxes

PRODUCT APPLICATIONS / ROSIN

APPLICATIONS



**PAINTS AND
VARNISHES**



ADHESIVES



**DEPILATORY
WAXES**



CONSTRUCTION

PRODUCT APPLICATIONS / TURPENTINE

APPLICATIONS



**FRAGRANCES
AND COSMETICS**



**PHARMACEUTICAL
INDUSTRY**



**CLEANING
PRODUCTS**



SOLVENTS

PRODUCT APPLICATIONS / GLYCEROL ESTERS

APPLICATIONS



DEPILATORY
WAXES



HOT-MELT
ADHESIVES

KEY ADVANTAGES



HIGH
PERFORMANCE



ENHANCED TACK
AND FLEXIBILITY



LOW-TEMPERATURE
APPLICATION

PRODUCT APPLICATIONS

/ PENTAERYTHRITOL ESTERS

APPLICATIONS



ROAD AND
TRAFFIC MARKINGS



HOT-MELT
ADHESIVES

KEY ADVANTAGES



HIGH
PERFORMANCE



EXCELLENT COHESION
AND ADHESION



EXCELLENT
COLOR STABILITY



SUPERIOR
TACK

PRODUCT APPLICATIONS / MALEIC RESINS

APPLICATIONS



**PAINTS AND
VARNISHES**

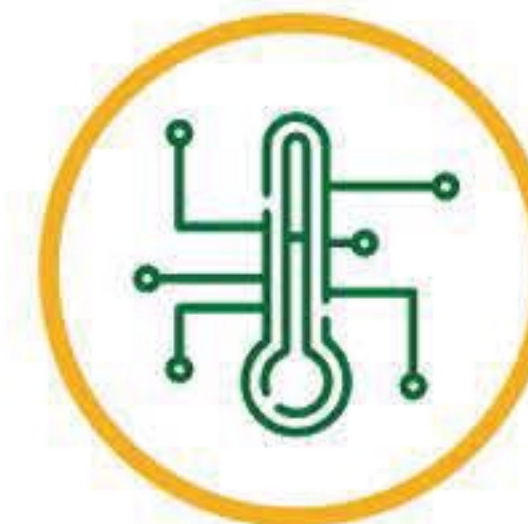


**ROAD
MARKINGS**

KEY ADVANTAGES



LOW COLOR



**HIGH THERMAL
STABILITY**

PRODUCT APPLICATIONS / FUMARIC RESINS

APPLICATIONS



COATINGS
(PAINTS AND VARNISHES)



**FRUIT
COATINGS**

KEY ADVANTAGES



**HIGH
GLOSS**

PRODUCT APPLICATIONS

/ TRIETHYLENE GLYCOL ESTERS

APPLICATIONS



CONSTRUCTION



**HOT-MELT
ADHESIVES**



**DEPILATORY
WAXES**

PRODUCT APPLICATIONS

/ ESTERS FOR GUM BASE

APPLICATION



CHEWING GUM

PRODUCT APPLICATIONS

/ POTASSIUM ROSIN SOAP

APPLICATIONS



CONCRETE



TIRES

INNOVATION & R&D

- 51 PROJECTS COMPLETED (2018-2025)
- R&D LAB - SOROCABA, SÃO PAULO
- PILOT TESTING - APIAÍ PLANT

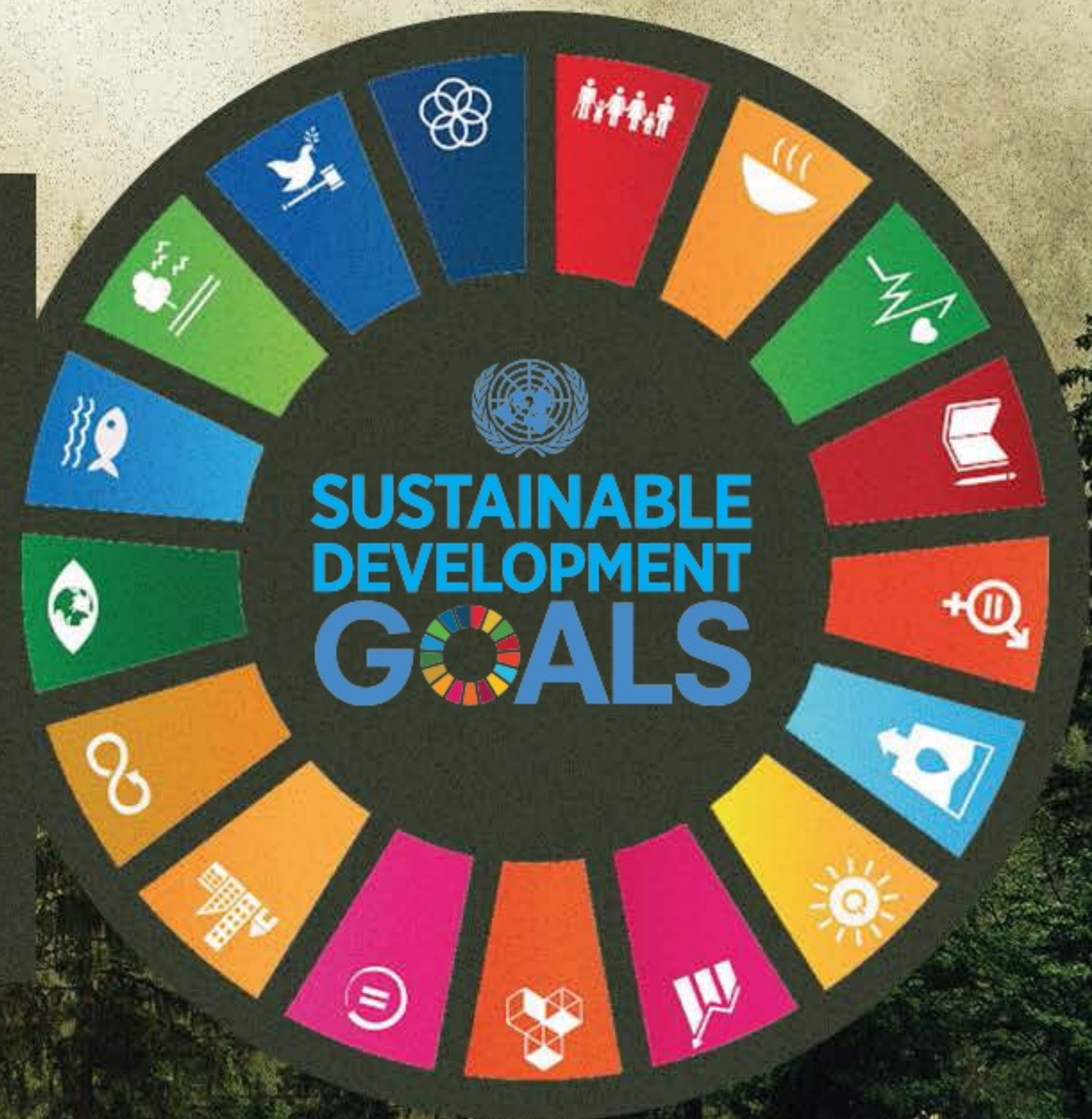
DEVELOPMENT SCALE



SUSTAINABILITY

ALIGNED WITH GLOBAL ESG STANDARDS:

- ECOVADIS
- UN GLOBAL COMPACT (JOINED MAY 2024)
- 11 PRIORITIZED SDGS + 6 ADDITIONAL IMPACTS
- COMMITMENT TO PARIS AGREEMENT (COP21)



ESG PILLARS

- SOCIAL & GOVERNANCE: HEALTH, DIVERSITY, TRAINING, ANTI-HARASSMENT POLICIES
- PROCUREMENT: ETHICAL & SUSTAINABLE SOURCING
- ENVIRONMENT: REDUCED WATER/ENERGY USE, GHG EMISSIONS, WASTE
- DATA SECURITY: PRIVACY & PROTECTION PROTOCOLS



AS



ROADMAP TO 2027

STRATEGIC GOALS SUSTAINABILITY AND RESPONSIBILITY

- Focus: Sustainability and Corporate Responsibility
- Integrate ESG criteria across the supply chain by evaluating 50% of critical suppliers by 2027.
- Increase procurement of sustainable raw materials and expand the proportion of renewable energy in total consumption.
- Reduce atmospheric emissions per ton produced, with particular emphasis on lowering CO₂ emissions.
- Enhance diversity, uphold human rights, and reinforce a culture of safety through ongoing training programs.
- Promote inclusion and workplace safety, prioritizing accident reduction and advancing equity initiatives.

PROCESSED CRUDE GUM PRODUCTION HISTORY

2022: 15,907 t
2023: 18,695 t
2024: 20,080 t



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LOGISTICS

- NATIONAL & INTERNATIONAL INBOUND LOGISTICS
- PRESENCE IN SOUTHEAST & SOUTH BRAZIL
- STRATEGIC PARTNERSHIPS WITH OPERATORS

A photograph of two business professionals shaking hands in an office. The man on the left is wearing a light-colored, vertically striped blazer over a white shirt. The woman on the right is wearing a white sleeve. In the foreground, there is a desk with a laptop displaying a line graph, a pen holder with several pens, and a brown paper coffee cup. The background is a blurred office environment with windows.

CUSTOMER SATISFACTION

WE WORK CLOSELY WITH OUR CUSTOMERS TO ENSURE SATISFACTION, PROACTIVELY ADDRESSING ANY ISSUES DURING THE SALES AND AFTER-SALES PROCESSES.

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LEGAL DISCLAIMER

This presentation includes forward-looking statements reflecting the Group's expectations and future projections. These statements are subject to various known and unknown risks and uncertainties that may cause actual results to differ materially from those anticipated.

Such risks and uncertainties include, but are not limited to:

- **DEMAND FOR THE GROUP'S PRODUCTS**
- **FACTORS INFLUENCING RAW MATERIAL PRICES AND COST STRUCTURES**
- **COMPETITIVE DYNAMICS IN THE GROUP'S OPERATING MARKETS**
- **EXCHANGE RATE FLUCTUATIONS**
- **CHANGES IN THE GLOBAL MARKETS ENVIRONMENT**
- **AMENDMENTS TO LAWS AND REGULATIONS**
- **MARKET SEASONALITY**
- **OTHER UNFORESEEN FACTORS**



Accordingly, the Group does not assure that these expectations or projections will materialize, and historical performance should not be considered indicative of future outcomes.

THANK YOU



INNOVATION AND SUSTAINABILITY
WITH GLOBAL RESPONSIBILITY

JUNE 2025